

## **Riwayat Hidup Calon Direktur/*Curriculum Vitae (CV) of a Prospective Director***

### **PT NFC Indonesia Tbk.**



### **Octavia Kurniawan**

Tanggal Lahir/*Date of Birth*: 14 Oktober/*October* 1977

Warga Negara Indonesia (WNI)/*Indonesian Citizen*

Memperoleh gelar Sarjana di bidang Teknologi Pangan dan Gizi dari Institut Pertanian Bogor, Bogor, pada tahun 1999. Beliau memiliki pengalaman sebagai *Sales Representative* for Jakarta Area (2000 - 2001) di PT Indofood Sukses Makmur. Beliau pernah menjabat sebagai *Assistant Category Manager* dan *Key Account Officer* (2001 - 2005) di PT Unilever Indonesia Tbk. Beliau juga menjabat sebagai *National Sales Manager*, *National Key Account Manager*, dan *Key Account Manager* (2005 - 2013) di PT Nutricia Indonesia Sejahtera. Beliau juga menjabat sebagai *National Sales Manager* dan *General Manager Modern Trade* (2013 - 2015) di PT Frisian Flag Indonesia. Kemudian menjabat sebagai *Chief Sales Officer*, *Chief Premium Segment Officer*, *Group Head Channel Management*, dan *Vice President Modern Channel* (2015 – 2021) di PT XL Axiata Tbk. Saat ini Beliau menjabat sebagai Direktur Utama di PT Aeronusa Inti Raya (2021 - sekarang).

*Obtained a Bachelor's degree in Food Technology and Nutrition from Bogor Agricultural University, Bogor, in 1999. He has experience as a Sales Representative for the Jakarta Area (2000 - 2001) at PT Indofood Sukses Makmur. He has served as an Assistant Category Manager and Key Account Officer (2001 - 2005) at PT Unilever Indonesia Tbk. He held positions as National Sales Manager, National Key Account Manager, and Key Account Manager (2005 - 2013) at PT Nutricia Indonesia Sejahtera. He also served as National Sales Manager and General Manager of Modern Trade (2013 - 2015) at PT Frisian Flag Indonesia. He also held roles such as Chief Sales Officer, Chief Premium Segment Officer, Group Head of Channel Management, and Vice President of Modern Channel (2015 – 2021) at PT XL Axiata Tbk. Currently, he is serving as President Director at PT Aeronusa Inti Raya (2021 - present).*